

Transcript of Easy Driver

Captions

Dialogue

TITLE:

Easy Driver

Jim's House

CAPTION

Jim thought finding a car was easy.
Jane discovered it was

Jim singing

I feel good ...

NARRATOR

MEET JIM.

Jim singing

I knew that I would.

NARRATOR

JIM IS HAPPY GO LUCKY.

Jim singing

So good! Bah, Bah, so good! I gotta you.

NARRATOR

AND AS YOU MIGHT GATHER ...

Jim

You are gorgeous.

NARRATOR

HE LIVES LIFE TO THE FULL.

NARRATOR

NOW MEET JANE. SHE LIVES NEXT DOOR. JANE IS JUST AS HAPPY BUT WITHOUT QUITE SO MUCH OF THE GO LUCKY. AND JANE, LIKE JIM, LOVES TO GET OUT AND ABOUT.

Exterior Jim and friend

Jim The way I look at it, I'm not gonna let it cramp my style.

Exterior Jane with friend outside house

Jane Oh I have to admit it's getting harder to do the things I used to.

Jim and friend walking towards bus-stop

Jim I mean why should I let a little accident dictate how I live the rest of my life?

Jane and friend in car

Jane Oh perhaps its time to admit that I need to make some changes.

Jim at bus-stop with friend

Jim What I need is some new wheels with a bit of pulling power.

Jane and friend in car

Jane I think I need a car that's a little bit easier.

NARRATOR **IT WAS TIME TO SEE WHAT THE MARKET HAD TO OFFER.**

Jane and Jim in garden

Jim I'm afraid our neighbourhood will soon be disturbed by the deep throaty roar of one of Britain's finest motor cars.

Jane Not quite sure I understand.

Jim I'm getting a new car, an MGB.

Jane Funnily enough I was thinking of doing the same.

Jim You? An MGB?

Jane No, no just a new car. Have you seen the Motability brochure?

Jim Yeah rubbish in' it?

Jane Have you read it?

Jim I didn't need to, I don't need hand outs.

Jane Well I read it quite carefully.

Jane I even had a close look at their website. It seems that as long as you're receiving the higher rate mobility component of the disability living allowance you can get a car.

Jim Mugs game. There'll be a catch.

Jane Apparently there's nearly ½ million people on the Scheme.

Jim Nah, you'll fill in 2,000 forms and 2 years later they'll tell you, you don't qualify 'cause you was wearing the wrong coloured socks.

NARRATOR **AND SO JIM, WHO ALWAYS KNOWS BEST WENT TO JEFF DODGERS' USED CAR EMPORIUM.**

NARRATOR **WHILE JANE WENT TO ONE OF HER LOCAL MOTABILITY DEALERS.**

Jim at Dodgers' Used Car Emporium

Jeff What you gotta understand is mate, you're not just buying a car here, you're buying a piece of history.

Jim Spot on mate.

Jeff Spot on.

Jane at her local Motability dealership

Car Salesman Well the first thing we need to do is work out what sort of car's best for you.

Jane Well I've made a sort of check list.

Car Salesman Excellent.

Jim at Dodgers' Used Car Emporium

Jim Ah do you take cash?

Jeff We'll come to that. Wait 'til you hear this baby purr (engine starts).

Jane at her local Motability dealership

Car Salesman Of course with the Motability scheme you don't buy the car, it's a contract hire arrangement. For this model for instance its covered entirely by your allowance.

Jane And can I choose whatever car I like under the scheme?

Car Salesman Yes, there are around 3,000 models to choose from but, if you want a high end model you'll have to pay an advance payment at the start of your lease. It's a sort of down payment to make up the difference.

Jim at Dodgers' Used Car Emporium

Jeff

Do you know what MGB stands for? Magically Great Buy aint it? Course you'll have to put it through an MOT but its British made. Quality! It should sail through.

Jane at her local Motability dealership

Car Salesman

Because the car's are brand new there's no MOT to worry about for 3 years and remember servicing is included so no unexpected maintenance bills.

Jane

None at all?

Car Salesman

No, you're covered. Also you get free tyre replacement, plus you're fully insured.

Jim at Dodgers' Used Car Emporium

Jeff

Insurance? Well that's like whether you're going for your third party or your fully comprehending if you get my drift? But I'd say that'd be quite inexpensive for a man of your calibre.

Jane at her local Motability dealership

Car Salesman

All you have to worry about is petrol and making sure the oil tank's topped up.

Jim at Dodgers' Used Car Emporium

Jeff

No, she's like an old lady with petrol – sips it. Go round the world on a tank of juice this would.

Jane at her local Motability dealership

Car Salesman You also get full breakdown cover included, so no worries there.

Jim at Dodgers' Used Car Emporium

Jeff Reliable? Never had any problems with it. Needs less looking after than a goldfish.

Jane at her local Motability dealership

Jane Mmm, like the look of it. Mmmm...not sure about the colour.

Car Salesman Well we can change the colour and there are other things we can change about the car to make it right for you. What about your current car? Anything been bothering you about that.

Jane Mmm, changing gear is getting harder.

Car Salesman Perhaps we should think about the automatic version.

Jane Oh and er my legs ache even when I drive short distances.

Car Salesman Ok, I think I might have a few ideas.

NARRATOR **JIM RECKONED HE'D GOT A BARGAIN.**

Jim at Dodgers' Used Car Emporium

Jeff Nice doing business with you.

NARRATOR **JANE RECKONED SHE'D GOT SOME VERY HELPFUL ADVICE.**

Jane at her local Motability dealership

Jane Mmm, it's a bit more comfortable than my old car. Plenty of room for my legs.

Car Salesman Good. If you use a push/pull device that should help you rest them even more.

Jane Push/pull? Sounds a touch prehistoric to me.

Car Salesman You'll be fine, it just means you don't have to rely on your legs to brake or accelerate. If you get in touch with the Mobility Centre they'll make sure you choose the right option.

Car Salesman Right then, off we go.

Jane Here goes.

Jim at Dodgers' Used Car Emporium

Jim Excuse me. I can't get the gear into auto, it's a bit stiff.

Jeff Oh we'll sort that mate, I'll er... get the boys in the workshop to have a fiddle.

CAPTION 6 weeks later...

NARRATOR **FOR JANE, LIFE WAS SIMPLE.**

Jane at home with a friend

Jane Well I've chosen the car I'd like, I can't wait. We decided that an automatic was what I needed with an adaptation to help me rest my legs...Muffin?

Jim outside on the telephone

Jim What? You ... you what?

NARRATOR **FOR JIM LIFE WAS COMPLICATED ...**

Jim But you said it would be ready 4 weeks ago.

Dodgers' Used Car Emporium

Jeff You see it wasn't just your gearbox; it was your timings on your flange grommet sprocket thingys. Yeah it's like brain surgery, you can't rush it. The boys are working hard at it. I'll tell you what, come round this afternoon and she'll be as good as new.

Jane at home

Jane The costs are all included in the hire arrangement. They even send my tax disc each year. Oh it'll be nice to have a reliable car and to know what I'm paying out every month.

Jim back at Dodgers' Used Car Emporium

Jeff There you go. Sorted. Now just sit back and watch her glide through those gears.

Jim What's this? *(Jeff presents Jim with an invoice)*

Jeff It's the cost of living mate.

Jim I can't afford this; I won't be able to go out for a year.

Jane at home

Jane I'm saving quite a lot. Never know, might be able to treat myself to something nice once in a while.

Jim driving along outside Jane's house

Jane Oh look. Oh. You got your new car I see.

Jim Yeah. How did you get on with that Motability crowd?

Jane Marvellous. I can't believe I didn't do it before. I'm picking the car up next Saturday.

Jim Oh yeah? Easy was it?

Jane Yes, few simple questions, proof of ID, sign over the mobility allowance and that was it really.

Jim Good. Maybe I was a bit dismissive. Listen could you do me a favour? You couldn't give me a hand getting out of this could you? I find it quite hard.

NARRATOR **CHOOSING A CAR IS A BIG DECISION BUT IT DOESN'T HAVE TO BE A BIG ORDEAL. NEVER HAS IT BEEN EASIER OR MORE AFFORDABLE.**

Back at the Local Motability Dealership

Car Salesman Great all you have to do now is type in your pin number.

- Car Salesman** Great, that's all the paperwork signed.
- Jane** What paperwork?
- Car Salesman** It's all on the computer.
- Jane** Is that it?
- Car Salesman** Yes, you now get the car paid for automatically by your allowance and all I have to do is hand over these. *(Car Salesman hands over car keys to Jane)*
- Car Salesman** Now it's your turn to drive.
- Jane** Push/pull eh? The best ideas are always the simplest.
- Jim** Yeah, hi erm...I've er ... I've come to enquire about the Motability Scheme.
- Car Sales Lady** Oh right ok.
- Jim** And I've erm... got an MGB to sell if you're interested.
- Car Sales Lady** Can't give you more than 500 for it.
- Jim** But that's half of what I paid for it.
- Car Sales Lady** Car like this though. It's history.
- Jim** Ahh that's what the bloke who sold it to me said.

Transcript of ten top tips:

Jane **Jane humming**

CAPTION ten top tips

NARRATOR **HERE ARE TEN TOP TIPS TO REMIND YOU OF THE BENEFITS OF
MOTABILITY.**

CAPTION one
Can I get a car?

NARRATOR **YOU'LL QUALIFY IF, FOR AT LEAST THE NEXT 12 MONTHS
YOU'RE RECEIVING THE HIGHER RATE MOTABILITY
COMPONENT OF THE DISABILITY LIVING ALLOWANCE.**

CAPTION two
What's paid for?

NARRATOR **YOU GET A NEW LEASED CAR EVERY 3 YEARS ... ALSO
INCLUDED ARE FREE TYRES, INSURANCE, ROAD TAX,
SERVICING AND MAINTENANCE, BREAKDOWN COVER AND
WINDOW REPLACEMENT.**

CAPTION three
What's not paid for?

NARRATOR **ALL YOU HAVE TO PAY FOR IS FUEL, TOPPING UP THE OIL AND**

THEFT OF PERSONAL ITEMS FROM THE CAR.

CAPTION four
Choosing your car

NARRATOR **WHEN CHOOSING A CAR YOU'LL NEED TO CONSIDER THINGS LIKE FUEL COSTS, WHAT EQUIPMENT YOU NEED TO CARRY AND IF YOU NEED TO TRAVEL WITH OTHERS.**

CAPTION five
Fitting adaptations

NARRATOR **IF THE CAR REQUIRES ADAPTATIONS THESE CAN BE INCLUDED AS PART OF YOUR LEASE, YOU SHOULD SEEK PROFESSIONAL ADVICE FROM YOUR LOCAL MOBILITY CENTRE.**

CAPTION six
Call for help

NARRATOR **IF YOU'RE UNSURE ABOUT ANYTHING TALK TO MOTABILITY DEALERS IN YOUR AREA OR CALL FOR ADVICE. THE MOTABILITY CUSTOMER HELP LINE IS THERE TO HELP YOU.**

CAPTION seven
Visit more than one dealer

NARRATOR **TRY TO VISIT MORE THAN ONE DEALER TO MAKE SURE YOU GET THE RIGHT CAR FOR YOU.**

CAPTION eight
 Take a test drive

NARRATOR **WHEN DECIDING ON THE MAKE AND MODEL ITS IMPORTANT TO
TAKE A TEST DRIVE.**

CAPTION nine
 Advance payments

NARRATOR **MANY MODELS ON THE SCHEME DON'T REQUIRE AN
ADDITIONAL PAYMENT, SOME MORE EXPENSIVE MAKES OF
CAR REQUIRE AN ADVANCE PAYMENT. SEE THE PRICE GUIDE
FOR DETAILS.**

CAPTION ten
 Don't worry. It's easy

NARRATOR **WHETHER YOU'RE A DRIVER OR A PASSENGER, THE WHOLE
SCHEME IS DESIGNED TO MAKE THINGS EASIER FOR YOU. TO
GIVE YOU WORRY FREE MOTORING IN THE YEARS TO COME.**

CAPTION Motability
 The leading car scheme for disabled people

 Call us now on

CAPTION

0845 456 4566

Or visit our website

www.motability.co.uk

10:10:57:08

END CARD:

With special thanks to Dees of Croydon
and Ford Mobility